a!

1. (Amended) A compound represented by formula (I):

$$\begin{array}{c|c}
X & 6 & N & 2 & N + R^1 \\
Y & N & 3 & N + R^2
\end{array}$$

$$\begin{array}{c}
N + R^1 & R^3 \\
R^4 & R^4
\end{array}$$
(I)

wherein

X is hydrogen, halogen, trifluoromethyl, lower alkyl, unsubstituted or substituted phenyl, lower alkyl-thio, phenyl-lower alkyl-thio, lower alkyl-sulfonyl, or phenyl-lower alkyl-sulfonyl;

Y is hydrogen, hydroxyl, mercapto, lower alkoxy, lower alkyl-thio, halogen, lower alkyl, unsubstituted or substituted mononuclear aryl, or $-N(R^2)_2$;

R¹ is hydrogen or lower alkyl;

each R^2 is, independently, $-R^7$, $-(CH_2)_m$ -OR⁸, $-(CH_2)_m$ -NR⁷R¹⁰,

-(CH₂)_n(CHOR⁸)(CHOR⁸)_n-CH₂OR⁸, -(CH₂CH₂O)_m-R⁸,

 $-(CH_{2}CH_{2}O)_{m}-CH_{2}CH_{2}NR^{7}R^{10}, -(CH_{2})_{n}-C(=O)NR^{7}R^{10}, -(CH_{2})_{n}-Z_{g}-R^{7}, -(CH_{2})_{m}-NR^{10}-R^{10}+R^{1$

 $CH_2(CHOR^8)(CHOR^8)_n$ - CH_2OR^8 , - $(CH_2)_n$ - CO_2R^7 , or

$$-(CH_2)_n$$
 Q
 R^7

a'

R³ and R⁴ are each, independently, hydrogen, a group represented by formula (A), lower alkyl, hydroxy lower alkyl, phenyl-lower alkyl, (halophenyl)-lower alkyl, lower-(alkylphenylalkyl), lower alkoxyphenyl)-lower alkyl, naphthyl-lower alkyl, or pyridyl-lower alkyl, with the proviso that at least one of R³ and R⁴ is a group represented by formula (A):

$$--(C(R^{L})_{2})_{\sigma}-x--(C(R^{L})_{2})_{p}-Q Q Q (R^{6})_{4}$$
(A)

wherein

each R^L is, independently, $-R^7$, $-(CH_2)_n$ -OR⁸, -O- $(CH_2)_m$ -OR⁸,

 $-(CH_2)_n-NR^7R^{10}$, $-O-(CH_2)_m-NR^7R^{10}$, $-(CH_2)_n(CHOR^8)(CHOR^8)_n-CH_2OR^8$,

 $-{\rm O-(CH_2)_m(CHOR^8)(CHOR^8)_n-CH_2OR^8,\ -(CH_2CH_2O)_m-R^8,}\\$

 $-O-(CH_2CH_2O)_m-R^8$, $-(CH_2CH_2O)_m-CH_2CH_2NR^7R^{10}$,

 $-O-(CH_2CH_2O)_m-CH_2CH_2NR^7R^{10}$, $-(CH_2)_n-C(=O)NR^7R^{10}$,

 $-O-(CH_2)_m-C(=O)NR^7R^{10}, -(CH_2)_n-(Z)_g-R^7, -O-(CH_2)_m-(Z)_g-R^7,$

 $-(CH_2)_n - NR^{10} - CH_2(CHOR^8)(CHOR^8)_n - CH_2OR^8$

 $-O-(CH_2)_m-NR^{10}-CH_2(CHOR^8)(CHOR^8)_n-CH_2OR^8$,

 $-(CH_2)_n-CO_2R^7$, $-O-(CH_2)_m-CO_2R^7$, $-OSO_3H$, -O-glucuronide, -O-glucose, or

$$-O\left(CH_2\right)_{m} O R^7, \quad or \quad -(CH_2)_{n} O R^7,$$

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each x is, independently, O, NR⁷, C=O, CHOH, C=N-R⁶, or represents a single bond;

each o is, independently, an integer from 0 to 10; each p is, independently, an integer from 0 to 10;

with the proviso that (a) the sum of o and p in each contiguous chain is from 1 to 10 when x is O, NR^7 , C=O, or C=N-R⁶ or (b) that the sum of o and p in each contiguous chain is from 4 to 10 when x represents a single bond; each R⁶ is, independently, -R⁷, -OH, -OR¹¹, -N(R⁷)₂, -(CH₂)_m-OR⁸,

$$-O-(CH_2)_m-OR^8$$
, $-(CH_2)_n-NR^7R^{10}$, $-O-(CH_2)_m-NR^7R^{10}$,

$$-(CH_2)_n(CHOR^8)(CHOR^8)_n-CH_2OR^8$$
, $-O-(CH_2)_m(CHOR^8)(CHOR^8)_n-CH_2OR^8$,

$$-O-(CH_2CH_2O)_m-CH_2CH_2NR^7R^{10}$$
, $-(CH_2)_n-C(=O)NR^7R^{10}$,

$$-O-(CH_2)_m-C(=O)NR^7R^{10}, -(CH_2)_n-(Z)_g-R^7, -O-(CH_2)_m-(Z)_g-R^7,$$

$$-(CH_2)_n$$
-NR¹⁰-CH₂(CHOR⁸)(CHOR⁸)_n-CH₂OR⁸,

$$-O-(CH2)m-NR10-CH2(CHOR8)(CHOR8)n-CH2OR8,$$

$$-O\left(CH_2\right)_{m} O R^7 \quad \text{or} \quad -(CH_2)_{n} O R^7 \quad ;$$

wherein when two R^6 are $-OR^{11}$ and are located adjacent to each other on a phenyl ring, the alkyl moieties of the two R^6 may be bonded together to form a methylenedioxy group;

each R⁷ is, independently, hydrogen or lower alkyl;

Q'

each R⁸ is, independently, hydrogen, lower alkyl, -C(=O)-R¹¹, glucuronide, 2-tetrahydropyranyl, or

$$O \longrightarrow OR^{11}$$

$$O \longrightarrow OCOR^{11}$$

$$OCOR^{11}$$

$$OCOR^{11}$$

each R⁹ is, independently, -CO₂R⁷, -CON(R⁷)₂, -SO₂CH₃, or -C(=O)R⁷; each R¹⁰ is, independently, -H, -SO₂CH₃, -CO₂R⁷, -C(=O)NR⁷R⁹, -C(=O)R⁷, or -CH₂-(CHOH)_n-CH₂OH; each Z is, independently, CHOH, C(=O), CHNR⁷R¹⁰, C=NR¹⁰, or NR¹⁰; each R¹¹ is, independently, lower alkyl; each g is, independently, an integer from 1 to 6; each m is, independently, an integer from 1 to 7; each n is, independently, an integer from 0 to 7; each Q is, independently, C-R⁶ C-R⁵, C-R⁶, or a nitrogen atom, wherein at most three Q in a ring are nitrogen atoms; or a pharmaceutically acceptable salt thereof, and inclusive of all enantiomers, diastereomers, and racemic mixtures thereof.

2. (Previously Presented) The compound of Claim 1, wherein Y is -NH₂.

Q'

- 3. (Previously Presented) The compound of Claim 2, wherein R² is hydrogen.
- 4. (Previously Presented) The compound of Claim 3, wherein R¹ is hydrogen.
- 5. (Previously Presented) The compound of Claim 4, wherein X is chlorine.
- 6. (Previously Presented) The compound of Claim 5, wherein R³ is hydrogen.
- 7. (Previously Presented) The compound of Claim 6, wherein each R^L is hydrogen.
- 8. (Previously Presented) The compound of Claim 7, wherein o is 4.
- 9. (Previously Presented) The compound of Claim 8, wherein p is 0.
- 10. (Previously Presented) The compound of Claim 9, wherein x represents a single bond.
- 11. (Previously Presented) The compound of Claim 10, wherein each R⁶ is hydrogen.

12. Canceled.

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- 13. Canceled.
- 14. (Amended) The compound of Claim 1, wherein

X is halogen;

Y is $-N(R^7)_2$;

R¹ is hydrogen or C₁-C₃ alkyl; and

 R^2 is $-R^7$, $-(CH_2)_m$ -OR⁷, or $-(CH_2)_n$ -CO₂R⁷;

R³ is a group represented by formula (A); and

R⁴ is hydrogen, a group represented by formula (A), or lower alkyl_[;]

15. (Amended) The compound of Claim 14, wherein

X is chloro or bromo;

Y is $-N(R^7)_2$;

R² is hydrogen or C₁-C₃ alkyl;

at most three R^6 are other than hydrogen as defined above; and at most three R^L are other than hydrogen as defined above; and at most 2 Q are nitrogen atoms.

16. (Previously Presented) The compound of Claim 15, wherein Y is -NH₂.

17. (Amended) The compound of Claim 16, wherein

R⁴ is hydrogen;

at most one R^L is other than hydrogen as defined above; <u>and</u> at most two R⁶ are other than hydrogen as defined above; and at most 1 Q is a nitrogen atom.

- 18. (Previously Presented) The compound of Claim 17, wherein x is O, NR⁷, C=O, CHOH, or C=N-R⁶.
- 19. (Previously Presented) The compound of Claim 17, wherein x represents a single bond.
- 20. (Previously Presented) The compound of Claim 1, wherein x is O, NR⁷, C=O, CHOH, or C=N-R⁶.
- 21. (Previously Presented) The compound of Claim 1, wherein x represents a single bond.
 - 22. (Previously Presented) The compound of Claim 1, wherein each R⁶ is hydrogen.
- 23. (Previously Presented) The compound of Claim 1, wherein at most two R⁶ are other than hydrogen as defined in Claim 1.

24. (Previously Presented) The compound of Claim 1, wherein one R⁶ is other than hydrogen as defined in Claim 1.

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- 25. (Previously Presented) The compound of Claim 1, wherein one R⁶ is -OH.
- 26. (Previously Presented) The compound of Claim 1, wherein each R^L is hydrogen.
- 27. (Previously Presented) The compound of Claim 1, wherein at most two R^L are other than hydrogen as defined in Claim 1.
- 28. (Previously Presented) The compound of Claim 1, wherein one R^L is other than hydrogen as defined in Claim 1.
- 29. (Previously Presented) The compound of Claim 1, wherein x represents a single bond and the sum of o and p is 4 to 6.
- 30. (Previously Presented) The compound of Claim 1, which is represented by the formula

Q"

- 31. (Previously Presented) The compound of Claim 30, which is in the form of a pharmaceutically acceptable salt.
- 32. (Previously Presented) The compound of Claim 31, which is in the form of a hydrochloride salt.
- 33. (Previously Presented) The compound of Claim 1, which is represented by the formula

$$\begin{array}{c|c} O & NH \\ \hline \\ NH & NH \\ \hline \\ NH_2N & NH_2 \\ \end{array}$$

- 34. (Previously Presented) The compound of Claim 33, which is in the form of a pharmaceutically acceptable salt.
- 35. (Previously Presented) The compound of Claim 34, which is in the form of a hydrochloride salt.

36. (Previously Presented) The compound of Claim 1, which is represented by the formula

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- 37. (Previously Presented) The compound of Claim 36, which is in the form of a pharmaceutically acceptable salt.
- 38. (Previously Presented) The compound of Claim 37, which is in the form of a hydrochloride salt.
 - 39. Canceled.
 - 40. Canceled.
 - 41. Canceled.
- 42. (Previously Presented) The compound of Claim 1, which is represented by the formula

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$$\begin{array}{c|c}
CI & N & NH \\
NH & NH
\end{array}$$

$$\begin{array}{c|c}
OH \\
NH_{2}N & NH_{2}
\end{array}$$

- 43. (Previously Presented) The compound of Claim 42, which is in the form of a pharmaceutically acceptable salt.
- 44. (Previously Presented) The compound of Claim 43, which is in the form of a hydrochloride salt.
- 45. (Previously Presented) The compound of Claim 1, which is represented by the formula

$$\begin{array}{c|c}
CI & N & HO & OH \\
 & NH & NH & NH
\end{array}$$

46. (Previously Presented) The compound of Claim 45, which is in the form of a pharmaceutically acceptable salt.

47. (Previously Presented) The compound of Claim 46, which is in the form of a hydrochloride salt.

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- 48. (Previously Presented) The compound of Claim 1, which is in the form of a pharmaceutically acceptable salt.
- 49. (Previously Presented) A pharmaceutical composition, comprising the compound of Claim 1 and a pharmaceutically acceptable carrier.
- 50. (Previously Presented) A method of promoting hydration of mucosal surfaces, comprising:

administering an effective amount of the compound of Claim 1 to a mucosal surface of a subject.

- 51. (Previously Presented) A method of restoring mucosal defense, comprising: topically administering an effective amount of the compound of Claim 1 to a mucosal surface of a subject in need thereof.
 - 52. (Previously Presented) A method of blocking sodium channels, comprising: contacting sodium channels with an effective amount of the compound of Claim 1.
 - 53. (Previously Presented) A method of treating chronic bronchitis, comprising:

administering an effective amount of the compound of Claim 1 to a subject in need thereof.

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- 54. (Previously Presented) A method of treating cystic fibrosis, comprising: administering an effective amount of the compound of Claim 1 to a subject in need thereof.
- 55. (Previously Presented) A method of treating sinusitis, comprising:
 administering an effective amount of the compound of Claim 1 to a subject in need thereof.
- 56. (Previously Presented) A method of treating vaginal dryness, comprising:
 administering an effective amount of the compound of Claim 1 to the vaginal tract of a subject in need thereof.
- 57. (Previously Presented) A method of treating dry eye, comprising: administering an effective amount of the compound of Claim 1 to the eye of a subject in need thereof.
 - 58. (Previously Presented) A method of promoting ocular hydration, comprising: administering an effective amount of the compound of Claim 1 to the eye of a subject.

59. (Previously Presented) A method of promoting corneal hydration, comprising: administering an effective amount of the compound of Claim 1 to the eye of a subject.

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60. (Previously Presented) A method of promoting mucus clearance in mucosal surfaces, comprising:

administering an effective amount of the compound of Claim 1 to a mucosal surface of a subject.

- 61. (Previously Presented) A method of treating Sjogren's disease, comprising: administering an effective amount of the compound of Claim 1 to a subject in need thereof.
- 62. (Previously Presented) A method of treating distal intestinal obstruction syndrome, comprising:

administering an effective amount of the compound of Claim 1 to a subject in need thereof.

- 63. (Previously Presented) A method of treating dry skin, comprising:
 administering an effective amount of the compound of Claim 1 to the skin of a subject in need thereof.
 - 64. (Previously Presented) A method of treating esophagitis, comprising:

administering an effective amount of the compound of Claim 1 to a subject in need thereof.

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65. (Previously Presented) A method of treating dry mouth (xerostomia), comprising:

administering an effective amount of the compound of Claim 1 to the mouth of a subject in need thereof.

- 66. (Previously Presented) A method of treating nasal dehydration, comprising: administering an effective amount of the compound of Claim 1 to the nasal passages of a subject in need thereof.
- 67. (Previously Presented) The method of Claim 66, wherein the nasal dehydration is brought on by administering dry oxygen to the subject.
- 68. (Previously Presented) A method of preventing ventilator-induced pneumonia, comprising:

administering an effective amount of the compound of Claim 1 to a subject on a ventilator.

69. (Previously Presented) A method of treating asthma, comprising:

administering an effective amount of the compound of Claim 1 to a subject in need thereof.

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70. (Previously Presented) A method of treating primary ciliary dyskinesia, comprising:

administering an effective amount of the compound of Claim 1 to a subject in need thereof.

- 71. (Previously Presented) A method of treating otitis media, comprising: administering an effective amount of the compound of Claim 1 to a subject in need thereof.
- 72. (Previously Presented) A method of inducing sputum for diagnostic purposes, comprising:

administering an effective amount of the compound of Claim 1 to a subject in need thereof.

73. (Previously Presented) A method of treating chronic obstructive pulmonary disease, comprising:

administering an effective amount of the compound of Claim 1 to a subject in need thereof.

74. (Previously Presented) A method of treating emphysema, comprising: administering an effective amount of the compound of Claim 1 to a subject in need thereof.

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75. (Previously Presented) A method of treating pneumonia, comprising: administering an effective amount of the compound of Claim 1 to a subject in need thereof.

76. (Previously Presented) A method of treating constipation, comprising: administering an effective amount of the compound of Claim 1 to a subject in need thereof.

77. (Previously Presented) The method of Claim 76, wherein the compound is administered orally or via a suppository or enema.

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78. (Previously Presented) A method of treating chronic diverticulitis, comprising: administering an effective amount of the compound of Claim 1 to a subject in need thereof.

79. (Amended) <u>A</u> The present invention also provides a method of treating rhinosinusitis, comprising:

administering an effective amount of the compound of Claim 1 to a subject in need thereof.

80. (Previously Presented) A composition, comprising: the compound of Claim 1; and a P2Y2 inhibitor.

81. (Previously Presented) A composition, comprising: the compound of Claim 1; and a bronchodilator.